



Volvo Buses. Driving quality of life

# VOLVO BUS TURN-KEY CONTRACT

A part of Volvo Bus Services



A Turn-key Contract gives guaranteed availability of fully operational vehicles at a specified cost per kilometre. The operator benefits from improved equity and cash-flow, as well as reduced operational and financial risk.

## All-day availability - every day

Capacity and uptime are crucial revenue factors in every bus operation. A Turn-key Contract secures availability and operating time on the road, thus boosting your profitability. In compliance with your schedules and other assignments Volvo can make sure that you always have vehicles ready to serve.

## Reliable vehicles - ready to run

With a Turn-key Contract, your driver gets a cleaned, and fully maintained bus – every morning. Volvo can take care of everything between driving shifts, including repairs and all kinds of maintenance and service. Your benefit is increased focus on the upstream part of your business and a reduced risk for disruption-related penalties.

## Financially sound

You can choose whether your company or Volvo owns the buses; there are leasing and financing options. You reduce the capital employed, as well as your administrative and maintenance costs. Add to that an improvement in cash-flow and equity, and it is easy to see the business upside.

## A comprehensive offer

The set-up of a Turn-key Contract is clear and concise: you get fully operational vehicles at a specified cost per kilometre. The contract covers:

- Cost per km
- Vehicles
- Project management
- Driver training
- Reporting of fleet performance.
- Maintenance, repair and vehicle monitoring
- Battery management
- Zone Management ensures compliance with local restrictions and requirements.

This means that you maximise the degree of defined, known costs and reduce both financial and operational risks.

# VOLVO

Volvo Bus Corporation

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